

Addison Group places 60+ to lead \$500M project for nation's second largest oil service company

One of the world's leading providers of products and services to the energy industry was struggling to secure the skilled IT and finance talent needed to lead a \$500M data digitization project.

Challenge

The Houston-based company's internal staff lacked the bandwidth and expertise to initiate and manage these critical projects in-house and needed additional headcount. The client identified a need to bolster their teams with skilled IT and finance talent to lead the multi-million dollar data digitization project and to streamline their revenue cycle processes.

Solutions

With the scope and investment of the data digitization project, Addison Group understood the importance of finding the right talent fast. Addison Group started the engagement by immersing themselves in the client's organization. By learning the ins and outs of the culture, Addison could provide candidate recommendations with precision. The Addison team met with the project's key stakeholders to gain a clear understanding of the roles and candidate profiles needed to achieve success.

Addison tapped into their diverse talent pool of more than 1.5

About Addison Group

Addison Group is a leading professional services firm specializing in talent solutions (staffing) and consulting services, offering a full suite of capabilities across multiple practice areas.

Areas of expertise

- Finance & Accounting
- Information Technology
- Healthcare
- Human Resources
- Administrative
- Digital Marketing

Accolades



Forbes America's Best Recruiting Firms 2024



million candidates and selected the top talent that fit the roles, not just who was available. The team organized interviews and follow-ups with the client and quickly placed a variety of Project Managers, Business Analyst Leads, Organizational Change Management Practitioners, Instructional Designers, and Trainers. These roles successfully led the data digitizing initiative from beginning to end with an integrated system solution. This initiative helped significantly reduce days sales outstanding (DSO) and billing errors while increasing the speed to invoice for the client's customers.

"Addison tapped into their diverse talent pool of more than 1.5 million candidates and selected the top talent that fit the roles, not just who was available."

For this project, Addison provided over 60 candidates for the \$500M initiative to streamline and transform the Opportunity to Cash (O2C) process.

The Addison Group difference

We know that great teams start with great people.

That means we focus on quality, not quotas. It means that we're laser-focused on seeing candidates beyond their resumes to understand their goals and make sure they align with your mission. And it means working with you to get detailed insights into your teams so we can find people who fit, not just who's available.

No one gets talent like Addison Group.™

We'll do our best work, so you can do yours

Our Information Technology Talent Solutions practice provides tailored support with contract, contract-to-hire, permanent placements, and executive workforce solutions.

Let's talk.