

Addison Group solves urgent RCM talent needs at enterprise healthcare organization

An enterprise healthcare organization in Southwest Ohio was struggling to find talent for Revenue Cycle Management (RCM) healthcare positions across multiple departments.

Challenge

Initially, the organization reached out in need of urgent support for a major Accounts Receivable cleanup project. Meanwhile, another department was facing an overwhelming surge in year-end appointments and pre-certifications. Their current staffing levels wouldn't be able to manage the backlog. To further compound the issue, their internal hiring team was consumed with staffing physicians and nurses.

Solutions

Addison Group's specialized experience in Healthcare Revenue Cycle was a perfect match for the organization's challenges. Starting with the Accounts Receivable cleanup project, the Addison team and key stakeholders worked together to identify the qualifications and number of contractors needed to support their denials and collections backlog. The Addison team pulled qualified candidates, set up interviews, and then met with stakeholders to discuss post-interview selection of the best candidates. From search to offer, Addison filled the roles in just eight business days. Three

About Addison Group

Addison Group is a leading professional services firm specializing in talent solutions (staffing) and consulting services, offering a full suite of capabilities across multiple practice areas.

Areas of expertise

- Finance & Accounting
- Information Technology
- Healthcare
- Human Resources
- Administrative
- Digital Marketing

Accolades



Forbes America's Best
Recruiting Firms 2024



of the selected contractors were converted to full-time positions.

After being highly recommended internally, another department in the organization turned to Addison for help with their year-end surge. Addison deployed the same high-touch level of service, focusing on quality, not quotas. The organization trusted the Addison team to run the process. This time, Addison delivered the successful candidates within 72 hours. Two of which were converted to full-time employees.

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Word of Addison’s performance in these two departments spread quickly, leading to on-going staffing projects with two additional departments. Addison remains the main talent solutions provider for this enterprise healthcare organization.

The Addison Group difference

We know that great teams start with great people.

That means we focus on quality, not quotas. It means that we’re laser-focused on seeing candidates beyond their resumes to understand their goals and make sure they align with your mission. And it means working with you to get detailed insights into your teams so we can find people who fit, not just who’s available.

No one gets talent like Addison Group.™

We’ll do our best work, so you can do yours

Our Healthcare Talent Solutions practice provides tailored support with contract, contract-to-hire, permanent placements, and executive workforce solutions.

[Let’s talk.](#)