

High volume hiring amplifies identity fraud firms growth

A leading identity security fraud company in the Southeastern region of the United States needed to hire candidates at a high volume to keep up with their expansive growth.

Challenge

Our partnership began when the client won projects with two federal agencies in Northern Virginia. They need contract roles to support the sudden demand for varying projects. In the second year, the client partnered with another federal agency due to an uptick in financial fraud. This new partnership prompted the client to turn to Addison Group once again to help them find qualified candidates to handle a high inbound call volume to confirm someone's identity, restore it, and secure and initiate payments to the individuals who filed the refund.

Solutions

Addison Group understood the importance of the task at hand and tapped our extensive talent pool to successfully place 514 people in this office over a three-year period. To facilitate a faster and more effective on-boarding process, Addison provided a steady stream of 10-30 candidates a week to start new hire and training classes. Our team did such an exemplary job

About Addison Group

For more than 20 years, Addison Group has been a leading professional services firm specializing in talent solutions/staffing, offering a full suite of capabilities (contract, contract-to-hire, direct placement, and executive search) across multiple practice areas.

Areas of expertise:

- Finance & Accounting
- Information Technology
- Healthcare
- Human Resources
- Administrative
- Digital Marketing

Recent accolades:

- *Forbes | America's Best Professional Recruiting Firms 2022, 2023*
- *Forbes | America's Best Temporary Staffing Firms 2022, 2023*
- *SIA | Largest Staffing Firms in the US 2021, 2022, 2023*

for the client that they converted 120 candidates to permanent leadership positions at the company.

Our success in filling the customer financial services roles led to Addison being selected to support their implementation of NetSuite (a cloud-based software) through Bridgepoint Consulting - an Addison Group Company. The Bridgepoint-Addison affiliation streamlined the assessment of the client's needs and, hence, quickened the overall implementation. Afterward, Addison took over the project and placed an additional four candidates to build their corporate finance and accounting infrastructure - something that is still thriving today.

"Addison Group successfully placed 514 people in this office over a three-year period."

The Addison Group difference

We know great teams start with great people.

That means we focus on quality, not quotas. It means we're laser-focused on seeing candidates beyond their resumes to understand candidates' goals and ensure they align with your mission. And it means working with you to get detailed insights into your teams so we can find people who fit, not just who's available.

Through Addison Group, this client successfully introduced 10 new candidates across various teams and converted five of them into full-time employees, who continue to add value to the organization. **No one gets talent like Addison Group.™**

We'll do our best work, so you can do yours

Our Finance and Accounting Talent Solutions practice provides direct support with contract, contract-to-hire, direct hire, and executive workforce solutions.

Let's Talk.